

## Message Text

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ORIGIN EB-07

INFO OCT-01 EA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

      DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /026 R

DRAFTED BY EB/AN:WBCOBB:VLV

APPROVED BY EB/AN:WBCOBB

CAB - MR.HORNEMAN

EA/PHL - MR. WILLNER

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R 162158Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

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E.O. 11652: N/A

TAGS: EAIR, RP

SUBJ : CIVAIR - PAN AM APPLICATION FOR ALL-CARGO

REF: MANILA 7056 AND 8135

1. PAN AM OFFICIALS DISCUSSED APPLICATION FOR WEEKLY ALL-CARGO FREQUENCY WITH DEPT OFFICIALS ON SEVERAL OCCASIONS AND ASKED DEPT TO INSTRUCT EMBASSY TO SUPPORT APPLICATION WITH GOP OFFICIALS. WE WERE INITIALLY NONCOMMITTAL AND WHEN SUBSEQUENTLY WE WERE SPECIFICALLY QUESTIONED AS TO WHETHER INSTRUCTIONS HAD BEEN SENT WE REPLIED THAT NO INSTRUCTIONS HAD BEEN GIVEN OR WERE NECESSARY SINCE EMBASSY DIDN'T HAVE TO BE TOLD HOW TO ASSIST US BUSINESS INTERESTS AND HAD FULL AUTHORITY TO USE ITS BEST JUDGMENT.

2. DEPT CONCURS IN EMBASSY ASSESSMENT THAT GOP CAN BE EXPECTED TO MAKE DISTINCTION BETWEEN SERVICES OFFERED UNDER 1966 AUTHORIZATION (AND WHICH WERE IN EFFECT AT TIME INTERIM AGREEMENT WAS SIGNED) AND AUTHORIZATION WHICH PAN AM NOW  
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SEEKS. FURTHER AGREE THAT PROPOSED SERVICE WOULD IN CERTAIN

RESPECTS BE A NEW OPERATION AND AS SUCH IS ENTITLED TO THE SYMPATHETIC CONSIDERATION TO WHICH THE INTERIM AGREEMENT MAKES REFERENCE. ACCORDINGLY, THERE WOULD SEEM TO BE NO

REASON WHY PAN AM SHOULD NOT DOCUMENT ITS APPLICATION AS IT WOULD NORMALLY DO UNDER PHILIPPINE LAW AND REGULATIONS.

3. WE DO NOT HAVE DATA AVAILABLE ON WHICH TO EVALUATE NEED FOR THE PROPOSED ALL-CARGO SERVICE. WE ARE GENERALLY AWARE THAT THE LONG-TERM ALL-CARGO MARKET BETWEEN THE US AND THE FAR EAST SHOWS AN UPWARD CURVE, ALTHOUGH THERE

MAY BE RECENT SHORT-TERM DISLOCATIONS. SINCE PAN AM MANAGEMENT APPARENTLY HAS CONCLUDED THAT SERVICE JUSTIFIED ON ECONOMIC GROUNDS WE ASSUME COMPANY WILL BE ABLE TO MAKE A STRONG CASE WITH THE GOP AUTHORITIES.

4. WE WOULD EXPECT GOP TO CONSIDER APPLICATION ON ITS MERITS, IN SPIRIT OF INTERIM AGREEMENT. IF, AFTER PAN AM PRESENTS DATA, IT APPEARS THAT GOP IS NOT GIVING APPLICATION THE SYMPATHETIC, AND TIMELY, ATTENTION CALLED FOR IN THE AGREEMENT, EMBASSY SHOULD CONSULT WITH THE DEPT REGARDING APPROPRIATE REPRESENTATIONS. KISSINGER

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## Message Attributes

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**Concepts:** CIVIL AVIATION, AIR CARGO, AIR ROUTES, NEGOTIATIONS  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
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